## BALANCE SHEET

As at Jan. 31st, 2009

| Assets | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 370.422.201.988 | 167.781.339.834 |
| I. Cash and cash equivalents | 110 |  | 90.331.450.443 | 5.119.522.060 |
| 1. Cash | 111 | V. 01 | 90.331.450.443 | 5.119.522.060 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 | 38.911.519.379 | 16.244.800.000 |
| 1. Short-term investments | 121 |  | 53.213.732.020 | 17.660.818.800 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (14.302.212.641) | (1.416.018.800) |
| III. Receivables | 130 |  | 157.155.428.968 | 58.397.202.040 |
| 1. Trade accounts receivables | 131 |  | 104.708.435.353 | 34.911.454.986 |
| 2. Advances to suppliers | 132 |  | 12.172.256.002 | 21.991.922.829 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 | V. 03 | 40.274.737.613 | 1.493.824.225 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 82.260.584.091 | 83.990.403.219 |
| 1. Inventories | 141 | V. 04 | 92.672.661.156 | 83.990.403.219 |
| 2. Provision for devaluation of inventories | 149 |  | (10.412.077.065) |  |
| V. Other short-term assets | 150 |  | 1.763.219.107 | 4.029.412.515 |
| 1. Short-term prepaid expenses | 151 |  | 83.160 .000 |  |
| 2. VAT deductible | 152 |  | 1.265.440.026 | 3.774.283.384 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 414.619.081 | 255.129.131 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0}+\mathbf{2 2 0}+\mathbf{2 4 0}+\mathbf{2 5 0}+\mathbf{2 6 0}$ ) | 200 |  | 160.139.066.015 | 218.382.579.298 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 214 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 215 |  |  |  |
| II. Fixed assets | 220 |  | 52.484.051.504 | 49.460.050.273 |
| 1. Tangible fixed assets | 221 | V. 08 | 44.741.905.661 | 39.980.756.315 |
| - Historical cost | 222 |  | 76.685.153.302 | 65.968.894.965 |
| - Accumulated depreciation | 223 |  | (31.943.247.641) | (25.988.138.650) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 7.630.997.165 | 7.388.794.328 |
| - Historical cost | 228 |  | 8.078.104.788 | 7.638.502.488 |
| - Accumulated depreciation | 229 |  | (447.107.623) | (249.708.160) |
| 4. Construction in progress expenses | 230 | V. 11 | 111.148.678 | 2.090.499.630 |
| III. Property investment | 240 |  |  |  |
| - Historical cost | 241 |  |  |  |


| Assets | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | $\mathbf{2 5 0}$ |  | $\mathbf{6 3 . 8 9 5 . 6 1 8 . 0 8 0}$ | $\mathbf{1 2 2 . 2 3 0 . 7 1 8 . 0 2 5}$ |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V.13 | 91.904 .883 .060 | 189.596 .419 .978 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | $(28.009 .264 .980)$ | $(67.365 .701 .953)$ |
| V. Other long-term assets | $\mathbf{2 6 0}$ |  | $\mathbf{4 3 . 7 5 9 . 3 9 6 . 4 3 1}$ | $\mathbf{4 6 . 6 9 1 . 8 1 1 . 0 0 0}$ |
| 1. Long-term prepaid expenses | 261 | V.14 | 43.759 .396 .431 | 46.691 .811 .000 |
| 2. Deferred income tax assets | 262 | V.21 |  |  |
| 3. Others | 263 |  |  |  |
|  |  |  |  | $\mathbf{5 3 0 . 5 6 1 . 2 6 8 . 0 0 3}$ |
| TOTAL ASSETS $(\mathbf{2 7 0}=\mathbf{1 0 0 + 2 0 0})$ | $\mathbf{2 7 0}$ |  | $\mathbf{3 8 6 . 1 6 3 . 9 1 9 . 1 3 2}$ |  |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES (300=310+330) | 300 |  | 97.461.214.268 | 43.038.053.907 |
| I. Short-term liabilities | 310 |  | 97.461.214.268 | 43.038.053.907 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 44.225.458.368 | 16.876.998.615 |
| 2. Trade accounts payable | 312 |  | 8.399.187.673 | 20.544.819.366 |
| 3. Advances from customers | 313 |  | 1.119.697.501 | 290.402.419 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 11.608.509.733 | 452.070.848 |
| 5. Payable to employees | 315 |  | 8.835.232.442 | 2.962.329.469 |
| 6. Payable expenses | 316 | V. 17 |  |  |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 23.273.128.551 | 1.911.433.190 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  |  |  |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 |  |  |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  |  |  |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 433.100.053.735 | 343.125.865.225 |
| I. Capital sources and funds | 410 | V. 22 | 425.334.700.656 | 342.492.958.990 |
| 1. Paid-in capital | 411 |  | 113.396.350.000 | 80.999.990.000 |
| 2. Capital surplus | 412 |  | 277.884.007.126 | 279.107.328.861 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  | (28.194.901.735) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 22.916.594.627 | 10.689.613.151 |
| 8. Financial reserve fund | 418 |  | 3.451.074.803 | 2.090.237.613 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 7.686.674.100 | (2.199.308.900) |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 7.765.353.079 | 632.906.235 |


| Assets | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
| 1. Bonus and welfare fund | 431 |  | 7.765 .353 .079 | 634.882 .715 |
| 2. Budgets | 432 | V.23 |  | $(1.976 .480)$ |
| 3. Budget for fixed asset | 433 |  |  |  |
| TOTAL RESOURCES $(\mathbf{4 3 0}=\mathbf{3 0 0 + 4 0 0})$ | $\mathbf{4 4 0}$ |  | $\mathbf{5 3 0 . 5 6 1 . 2 6 8 . 0 0 3}$ | $\mathbf{3 8 6 . 1 6 3 . 9 1 9 . 1 3 2}$ |

## OFF BALANCE SHEET ITEMS

| Items | Unit | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| 1. Operating lease assets | VND |  |  | 51.600 .000 |
| 4. Bad debts written off | VND |  |  | 632.993 .334 |
| 5. Foreign currencies: | USD |  | $4.656 .830,12$ | $247.529,45$ |

## INCOME STATEMENT

Quarter 4/ 2009

| Items | Code | Note | Quarter 4 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|  |  |  |  |  |  |  |
| 1. Sales | 1 | VI. 25 | 179.921.914.452 | 105.350.694.901 | 544.094.049.870 | 473.427.696.297 |
| 2. Deductions | 2 |  |  |  | 175.259.392 |  |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2}$ ) | 10 |  | 179.921.914.452 | 105.350.694.901 | 543.918.790.478 | 473.427.696.297 |
| 4. Cost of goods sold | 11 | VI. 27 | 158.807.174.171 | 78.834.188.710 | 442.601.440.341 | 350.384.420.210 |
| 5. Gross profit ( $20=10-11)$ | 20 |  | 21.114.740.281 | 26.516.506.191 | 101.317.350.137 | 123.043.276.087 |
| 6. Financial income | 21 | VI. 26 | 22.449.038.762 | 5.415.923.037 | 36.606.101.661 | 22.447.286.087 |
| 7. Financial expenses | 22 | VI. 28 | 2.359.507.060 | 15.315.342.513 | 10.043.751.499 | 60.140.387.334 |
| - Include: Interest expenses | 23 |  | 1.130.211.051 | 177.868.070 | 1.905.165.741 | 4.634.818.959 |
| 8. Selling expenses | 24 |  | 7.830.195.368 | 8.493.359.532 | 30.665.905.887 | 37.676.390.162 |
| 9. General \& administrative expenses | 25 |  | 1.912.876.752 | 1.380.908.806 | 6.686.006.303 | 4.643.030.194 |
| 10. Net operating profit $\{\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2 ) - ( 2 4 + 2 5 ) \}}$ | 30 |  | 31.461.199.863 | 6.742.818.377 | 90.527.788.109 | 43.030.754.484 |
| 11. Other income | 31 |  | 556.492.203 | 732.650 .780 | 3.125.296.156 | 2.836.187.366 |
| 12. Other expenses | 32 |  | 17.774.529 | 38.148.975 | 1.157.261.828 | 626.176.823 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 538.717.674 | 694.501.805 | 1.968.034.328 | 2.210.010.543 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 31.999.917.537 | 7.437.320.182 | 92.495.822.437 | 45.240.765.027 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 5.808.392.307 | 462.138.318 | 12.226.981.476 | 3.690.007.653 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 26.191.525.230 | 6.975.181.864 | 80.268.840.961 | 41.550.757.374 |
| 18. EPS (VND/share) | 70 |  |  |  |  |  |

## CASH FLOWS STATEMENT

Quarter 4/ 2009 (Direct method)
Unit: VND

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 478.384.276.939 | 522.293.498.115 |
| 2. Cash paid for supplier | 2 |  | (416.168.520.073) | (489.121.245.414) |
| 3. Cash paid for employee | 3 |  | (40.692.014.056) | (37.894.241.778) |
| 4. Cash paid for interest | 4 |  | (2.101.513.364) | (3.879.394.757) |
| 5. Cash paid for corporate income tax | 5 |  | (19.942.806) | 3.192.968.020 |
| 6. Other receivables | 6 |  | 58.859 .612 .833 | 38.211.577.592 |
| 7. Other payables | 7 |  | (97.799.658.826) | (10.885.903.139) |
| Net cash provided by (used in) operating activities | 20 |  | (19.537.759.353) | 15.531.322.599 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (7.734.148.281) | (9.645.678.270) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (256.052.744.506) | (233.732.664.300) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 230.679.808.052 | 229.470.753.434 |
| 5. Cash paid for joining capital in other companies | 25 |  | (2.176.001.494) | (3.300.000.000) |
| 6. Withdrawal of capital in other companies | 26 |  | 78.712.575.626 | 20.000.000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 9.378.724.890 | 9.915.789.344 |
| Net cash used in investing activities | 30 |  | 52.808.214.287 | (7.271.799.792) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 | 28.194.901.735 | 102.422.015.000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  | (28.194.901.735) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 159.884.541.863 | 392.810.008.554 |
| 4. Cash paid to principal debt | 34 |  | (132.536.082.110) | (442.061.965.712) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 | (1.818.000) | (44.219.883.910) |
| Net cash (used in) provided by financing activities | 40 |  | 55.541.543.488 | (19.244.727.803) |
|  |  |  |  |  |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | 88.811.998.422 | (10.985.204.996) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 5.119.522.060 | 16.184.521.195 |
| Influence of foreign exchange fluctuation | 61 |  | (3.600.070.039) | (79.794.139) |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 90.331.450.443 | 5.119.522.060 |

